



# Customer Success Story

## *Global CRO*



### The Objective:

- Increase the efficiency of clinical trials through improved on-time project completion rates.
- Deliver data-driven insights to support company interactions with investigators and regulators.
- Get end-to-end, real-time visibility over all projects taking place to improve planning, increase productivity, and reduce time-to-value.



### The Challenge:

- Cross-functional team had multiple, non-integrated process and data tracking methods.
- No common mechanism existed to ensure processes and systems were accurately capturing data to meet legislation requirements.
- Analytics did not exist to identify areas where centralized oversight can substitute for onsite visits.
- Processes were highly manual to share oversight findings with trial personnel & enforce compliance.



### The Solution & Results:

- A common process layer to facilitate the capture, management, audit and report spend activities in compliance with company, state, and federal regulations.
- Managing multi-level processes at a country and site level through a single dashboard.
- Easy management of task dependencies, limited resource availability, buffers, and bottlenecks.
- Early Warning System tells management when (and when not) to pay attention to projects.
- Tracking all decisions made and information collected over the course of a trial in one place.

## About Neostella

Neostella is a global enterprise software and solutions company that empowers organizations with the technology resources they need to exceed goals and push the boundaries of what is possible. With offices in four countries around the globe, the Neostella team is committed to providing exceptional customer support 24/7.